

**Request for Proposal  
For**

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**Supply, Commissioning, Training and Warranty Support of Integrated Truck-Mounted Tree Transplanter Equipment  
with Related Accessories for GMDC's Lakhpat Punrajpur Mines, Kutch, Gujarat**

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**RFP/GMDC/CD/LP/004/2025-26**

**Response to Pre-Bid Queries and Corrigendum-2**

**Gujarat Mineral Development Corporation Ltd.**

**March 2026**

Sl. No.	Clause	Pre-Bid queries/ Clarification required	Response
1.	<p><b>SECTION VI: PRICES AND PAYMENT TERMS (Page No 53&amp;54)</b></p> <p>Payment terms - 70% of value of Equipment and accessories after Delivery. Balance 30% payment after successful commissioning and training</p>	<p>30% of advance required along with PO and balance 70% after commissioning.</p> <p>Order to be placed to the superstructure manufacturer</p>	<p>The payment terms shall stand revised as follows: 30% of the Contract Value shall be released as advance after submission of Performance Security and execution of the Agreement, and the remaining 70% shall be released after successful delivery, commissioning, and completion of training.</p>
2.	<p><b>SECTION III: TECHNICAL SPECIFICATIONS (Page 20)</b></p> <p>Technical Specification (Superstructure) - Root ball diameter mentioned is 2000mm to 2500mm</p>	<p>Recommended Specification - 2800mm</p>	<p>RFP provision to remain same.</p>
3.	<p><b>Section II- Scope of Work</b></p> <p><b>Clause 1.5 WARRANTY SUPPORT (Page No 15 and 16)</b></p> <p><b>Warranty Support-</b></p> <p>(i) The Supplier shall provide on-site comprehensive warranty support for a period of one (1) year from the date of successful commissioning of the Integrated Truck-Mounted Tree Transplanter Equipment (“Warranty Period”).</p> <p>(ii)The warranty shall cover the entire Equipment, including Truck chassis and Hydraulic transplanter superstructure</p>	<p>Warranty of the equipment is for normal wear and tear. Service visits, which include planned services as well, are outside the scope of standard warranty, so will be attended on chargeable basis.</p> <p>This will be on chargeable case to case basis.</p> <p>Kindly elaborate about comprehensive warranty.</p>	<p>Refer Corrigendum-2.</p>

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	<p>supplied under this RFP. The warranty shall include service visits, repair services as and when required.</p> <p>(iv) During the Warranty Period, the Supplier shall carry out preventive maintenance visits as required, and in any case not less than two (2) scheduled maintenance visits during the Warranty Period.</p> <p>(vi) The Supplier shall guarantee the availability of critical spare parts during the Warranty Period and continue to provide after-sales support and spare parts availability for a minimum of ten (10) years after the expiry of the Warranty Period.</p>		
4.	<p><b>Section II- Scope of Work</b>  <b>Clause 1.4 Training (Page 15)</b>  Manuals -  The Supplier Shall provide printed manuals SOPs, quick reference guides, and a soft copy (PDF) of all training materials for GMDC internal use</p>	Operator and Maintenance manual hard copy will be provided	RFP provision to remain same.
5.	<p><b>SECTION V: INSTRUCTIONS TO BIDDERS</b>  <b>Clause 5.2 Technical Score Criteria (Page No 38)</b></p>	Request to revise engine Horsepower requirement from 350 to 450HP Superstructure is mounted on 460 HP chassis truck	RFP provision to remain same.

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	Chassis Specification Engine Power 280-350 Hp		
6.	<p><b>SECTION III: TECHNICAL SPECIFICATIONS</b></p> <p><b>A. TREE TRANSPLANTER SUPERSTRUCTURE – Technical Specifications, Point 7- Operator Console:-In-cabin console or equivalent (Pg. 20)</b></p>	<p>Kindly request to add "<b>Alternative console operation</b>"</p> <p>With reference to the tender requirement for cabin console operation, we would like to highlight the following concern:</p> <p>Operating the system directly from the cabin console may pose a safety risk, as the operator will not have full and clear visibility of the working area during operation. This limited field of view can increase the possibility of unsafe conditions and may lead to accidental incidents.</p> <p>From an operational safety perspective, it is advisable that the equipment be controlled from a position where the operator has complete visual access to the working zone.</p> <p>If strictly required, the remote control system can be shifted inside the cabin; however, we do not recommend this arrangement due to safety considerations for the operator.</p>	<p>It is a Desirable Condition. RFP provision to remain same.</p>
7.	<p><b>SECTION III: TECHNICAL SPECIFICATIONS</b></p> <p><b>SAFETY SYSTEMS – Technical Specifications:</b></p>	<p>The Tree Spade must be supplied as a fully built, integrated composite unit and not as an attachment to a crane, as such an arrangement would compromise operational efficiency. In a combined configuration, both the crane and the tree spade systems would need</p>	<p>It is an essential requirement. RFP provision to remain same.</p>

Sl. No.	Clause	Pre-Bid queries/ Clarification required	Response
	<p><b>i) Safety Features: Emergency stop, alarms, hydraulic lock, stabilizer lock (Page 21)</b></p>	<p>to operate simultaneously, resulting in excessive fuel consumption and higher hydraulic flow and pressure requirements, thereby increasing operating expenditure (OPEX) and maintenance downtime for both units.</p> <p>Therefore, we request you that the Tree Spade be specified and supplied strictly as a fully built, integrated composite unit to ensure optimal performance, cost efficiency, and long-term reliability.</p> <p>With reference to the safety requirements mentioned in the tender, we would like to clarify that the proposed machine is a composite and Chassis mounted self-contained unit, and it should not be supplied as an attachment with the crane on the chassis, as the crane on the chassis will affect the machine’s stability and performance during operation.</p>	
8.	<p><b>SECTION V: INSTRUCTIONS TO BIDDERS</b></p> <p><b>Clause 5.2 Technical Score Criteria point A.4: “Equipment sold in last 5 years” (Page 37)</b></p>	<p>The effectiveness and reliability of a machine are directly linked to its longevity and sustained performance over time. Tree transplanter equipment is a long-term capital asset, procured for extended operational use over many years.</p> <p>In order to adequately assess the long-term reliability and field performance of the equipment, we request that the existing tender condition requiring proof of equipment sold in the last five (05) years be kindly amended to consider supplies made in the last ten (10) years.</p>	RFP provision to remain same.

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		Evaluating performance over a ten-year period will provide a more comprehensive assessment of durability, operational consistency, and lifecycle reliability.	
9.	<p><b>SECTION V: INSTRUCTIONS TO BIDDERS</b></p> <p><b>Clause 4: PREPARATION AND SUBMISSION OF BIDS</b></p> <p><b>Clause 4.2 Bid Currency</b></p> <p><b>All prices quoted in the Bid shall be quoted in Indian National Rupee(s) (INR).</b></p> <p><b>Page 32</b></p>	<p>Due to the prevailing volatility in FOREX rates and import duties, we kindly request your permission to quote the equipment price in Foreign Currency and request the payment made in INR at the prevailing exchange rate on the date of Order placement / Import, ensuring transparency and protection against currency fluctuations, while also allowing benefit in the event of any reduction in exchange rates or duties.</p> <p>This will ensure transparency and protect both parties from currency volatility while allowing benefit in case of any reduction in exchange rates or import duties.</p>	RFP Provision to remain same.
10.	<p><b>SECTION VI: PRICES AND PAYMENT TERMS (Page No 53&amp;54)</b></p> <p><b>70% of Value of equipment and accessories Within 30 days from the receipt of Invoice and 30% of Value of equipment and accessories Within 30 days from the receipt of Invoice</b></p>	<p>We request an amendment to the payment terms regarding the chassis supplied by the chassis manufacturer. Since the chassis is provided separately by the OEM upon payment, it is proposed that 100% of the chassis payment be made based on the invoice from the chassis manufacturer or the debit note from the dealer.</p> <p>Payment for the chassis should be released upon receipt of the chassis at the fabricator's factory premises, subject to submission of the debit note/invoice along with all necessary supporting documents by the contractor. This ensures clarity on</p>	The payment terms shall stand revised as follows: 30% of the Contract Value shall be released as advance after submission of Performance Security and execution of the Agreement, and the remaining 70% shall be released after successful delivery, commissioning, and completion of training.

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		<p>the point of delivery and the documentation required for processing payment.</p> <p>The payment for the remaining equipment and components will continue to be governed by the existing tender terms and conditions, without any change.</p> <p>This amendment is intended solely to align the payment process for the chassis with its separate supply mechanism, ensuring smooth execution of the contract.</p>	
11.		<p>We are the sole authorized dealer of the OEM Tree Transplanter machine for India and have previously supplied the equipment to local service providers, along with providing continued after-sales service support to date.</p> <p>In view of the above, we respectfully request that we may kindly be permitted to participate in the tender, and upon award, the purchase order may please be issued in the name of our authorized local service provider.</p> <p>This arrangement will ensure seamless local execution and faster service support while maintaining full OEM authorization and technical accountability.</p>	<p>The Purchase Order, if awarded, shall be issued strictly in the name of the successful bidder whose bid is evaluated and accepted, and who assumes full contractual responsibility for execution of the contract. The RFP does not contemplate issuance of the Purchase Order in the name of any third party or local service provider other than the successful bidder.</p>

**CORRIGENDUM-2**

S. No.	Clause no.	Original	Amendment (Read as)																								
1.	<b>SECTION VI: PRICES AND PAYMENT TERMS</b> <b>1.2. Payment Terms for Supply, Commissioning and Training of the Equipment (Capital Items)</b>	<p><b>a) Authority/ GMDC shall make payment for capital items as per the provisions specified below.</b></p> <table border="1" data-bbox="506 523 1308 1118"> <thead> <tr> <th>Milestone</th> <th>Payment Amount</th> <th>Timeline for processing invoice</th> <th>Submission and Approval required for the Payment</th> </tr> </thead> <tbody> <tr> <td>Delivery of Equipment along with all accessories at the Site</td> <td>70% of Value of equipment and accessories</td> <td>Within 30 days from the receipt of Invoice</td> <td> <ul style="list-style-type: none"> <li>• Invoice.</li> <li>• Delivery challan and equipment acceptance at Site by appropriate authority at Site.</li> </ul> </td> </tr> <tr> <td>Successful Commissioning and training</td> <td>30% of Value of equipment and accessories</td> <td>Within 30 days from the receipt of Invoice</td> <td> <ul style="list-style-type: none"> <li>• Invoice.</li> <li>• Commissioning Certificate issued by appropriate authority at Site.</li> </ul> </td> </tr> </tbody> </table>	Milestone	Payment Amount	Timeline for processing invoice	Submission and Approval required for the Payment	Delivery of Equipment along with all accessories at the Site	70% of Value of equipment and accessories	Within 30 days from the receipt of Invoice	<ul style="list-style-type: none"> <li>• Invoice.</li> <li>• Delivery challan and equipment acceptance at Site by appropriate authority at Site.</li> </ul>	Successful Commissioning and training	30% of Value of equipment and accessories	Within 30 days from the receipt of Invoice	<ul style="list-style-type: none"> <li>• Invoice.</li> <li>• Commissioning Certificate issued by appropriate authority at Site.</li> </ul>	<p><b>a) Authority/ GMDC shall make payment for capital items as per the provisions specified below.</b></p> <table border="1" data-bbox="1330 523 2141 1158"> <thead> <tr> <th>Milestone</th> <th>Payment Amount</th> <th>Timeline for processing invoice</th> <th>Submission and Approval required for the Payment</th> </tr> </thead> <tbody> <tr> <td>Submission of Performance Security and Execution of the Agreement</td> <td>30% of Value of Equipment and accessories</td> <td>Within 30 days from the receipt of Invoice</td> <td> <ul style="list-style-type: none"> <li>• Invoice.</li> <li>• Performance Security</li> <li>• Executed Agreement.</li> </ul> </td> </tr> <tr> <td>Successful Delivery, Commissioning and training</td> <td>70% of Value of Equipment and accessories</td> <td>Within 30 days from the receipt of Invoice</td> <td> <ul style="list-style-type: none"> <li>• Invoice.</li> <li>• Delivery, Commissioning Certificate issued by appropriate authority at Site.</li> </ul> </td> </tr> </tbody> </table>	Milestone	Payment Amount	Timeline for processing invoice	Submission and Approval required for the Payment	Submission of Performance Security and Execution of the Agreement	30% of Value of Equipment and accessories	Within 30 days from the receipt of Invoice	<ul style="list-style-type: none"> <li>• Invoice.</li> <li>• Performance Security</li> <li>• Executed Agreement.</li> </ul>	Successful Delivery, Commissioning and training	70% of Value of Equipment and accessories	Within 30 days from the receipt of Invoice	<ul style="list-style-type: none"> <li>• Invoice.</li> <li>• Delivery, Commissioning Certificate issued by appropriate authority at Site.</li> </ul>
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2.	<b>SECTION II: SCOPE OF WORK</b>	<p><b>1.5 WARRANTY SUPPORT</b></p> <p>i The Supplier shall provide on-site comprehensive warranty support for a period of one (1) year from the date of successful commissioning of the Integrated Truck-Mounted Tree Transplanter Equipment (“Warranty Period”).</p>	<p><b>1.5 WARRANTY SUPPORT</b></p> <p>i. The Supplier shall provide after-sales service support for a period of one (1) year from the date of successful commissioning of the Integrated Truck-Mounted Tree Transplanter Equipment (“Warranty Period”).</p>																								

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		<p>ii The warranty shall cover the entire Equipment, including Truck chassis and Hydraulic transplanter superstructure supplied under this RFP. The warranty shall include service visits, repair services as and when required.</p> <p>iv. During the Warranty Period, the Supplier shall carry out preventive maintenance visits as required, and in any case not less than two (2) scheduled maintenance visits during the Warranty Period. Each maintenance visit shall include, at a minimum Inspection of hydraulic systems and pressure settings, Testing of boom, spade, slewing, and stabiliser functionalities, Mechanical integrity checks, Lubrication, tightening, cleaning, and adjustments, Diagnostic checks and firmware updates (if applicable), Verification of safety devices and emergency shutoffs.</p> <p>vi. The Supplier shall guarantee the availability of critical spare parts during the Warranty Period and continue to provide after-sales support and spare parts availability for a minimum of ten (10) years after the expiry of the Warranty Period. In case the Supplier fails to maintain the availability of critical spare parts during Warranty Period and minimum of 10 years after the expiry of the warranty period then GMDC has the right to blacklist the Supplier at its sole discretion. The Supplier shall ensure reasonable lead times so that GMDC's operations are not adversely affected.</p>	<p>ii. The warranty shall cover the entire Equipment, including Truck chassis and Hydraulic transplanter superstructure supplied under this RFP. Warranty support during the Warranty Period shall apply only to such components as fall within the scope of warranty. The applicability, extent, and coverage of warranty for specific components shall be mutually agreed between GMDC and the Supplier at the time of execution of the Contract.</p> <p>iv. During the Warranty Period, preventive maintenance and planned maintenance visits shall not form part of the warranty obligations and shall be excluded from the scope of warranty, unless otherwise separately agreed in writing between GMDC and the Supplier.</p> <p>vi. The Supplier shall provide after-sales support and ensure that spare parts availability on paid basis is for a minimum period of ten (10) years after the expiry of Warranty Period. The Supplier shall ensure reasonable lead times so that GMDC's operations are not adversely affected.</p>

\*Corrigendum-2 shall form an integral part of the RFP, and in the event of any inconsistency or conflict between the provisions of Corrigendum-2 and the RFP, the provisions of Corrigendum-2 shall prevail and supersede to the extent of such inconsistency.

**Section V Clause 1.6- Amended Schedule of Bidding**

<b>Sr. No</b>	<b>Event Description</b>	<b>Schedule as per Corrigendum-1</b>	<b>Amended RFP provisions Corrigendum-2</b>
1.	<b>Online Submission of Price Bid</b>	<p>The Price Bid is to be submitted online <b>only</b> at designated place on <a href="https://gmdctender.nprocure.com">https://gmdctender.nprocure.com</a> <b>13.03.2026 up-to 17:00 hrs.</b> and (i) any submission of offline price bid (i.e., physical submission) or (ii) submission of price bid along with technical bid will lead to disqualification.</p> <p>Technical Bid is not to be submitted online, but should be submitted in <b>physical offline mode after the submission of the Price Bid</b> at the designated address by the deadline mentioned.</p>	<p>The Price Bid is to be submitted online <b>only</b> at designated place on <a href="https://gmdctender.nprocure.com">https://gmdctender.nprocure.com</a> <b>20.03.2026 up-to 17:00 hrs.</b> and (i) any submission of offline price bid (i.e., physical submission) or (ii) submission of price bid along with technical bid will lead to disqualification.</p> <p>Technical Bid is not to be submitted online, but should be submitted in <b>physical offline mode after the submission of the Price Bid</b> at the designated address by the deadline mentioned.</p>
2.	<b>Last Date and Time of Submission of Technical Bid, RFP Fees &amp; EMD in Hard Copy</b>	<p>The Technical Bid is to be submitted offline, on or before <b>16.03.2026 up to 18:00 Hrs.</b> at GMDC office situated at Khanij Bhavan, 132-ft. Ring Road, Gujarat University Ground, Vastrapur, Ahmedabad- 380052, <b>by Speed Post/RPAD/Hand delivery/Courier</b> in sealed cover duly super scribed as mentioned in the RFP.</p>	<p>The Technical Bid is to be submitted offline, on or before <b>23.03.2026 up to 18:00 Hrs.</b> at GMDC office situated at Khanij Bhavan, 132-ft. Ring Road, Gujarat University Ground, Vastrapur, Ahmedabad- 380052, <b>by Speed Post/RPAD/Hand delivery/Courier</b> in sealed cover duly super scribed as mentioned in the RFP.</p>
3.	<b>Opening of Technical Bid</b>	<p>On <b>16.03.2026 at 18:10 Hrs.</b> at GMDC office</p>	<p>On <b>23.03.2026 at 18:10 Hrs.</b> at GMDC office</p>