

Selection of consultant for Preparing Pre-Feasibility Study Report for Identifying and Studying Potential locations to set up Cargo Jetty in Western Kutch, Gujarat, India

RFP No. – GMDC/CEMENT/01/2023 dated 05 January, 2024

Response to Pre-Bid Queries and Corrigendum-I

January 2024

Gujarat Mineral Development Corporation Ltd.

(A Government of Gujarat Enterprise)

Khanij Bhavan, 132 Feet Ring Road, Near Gujarat University Ground,
Vastrapur, Ahmedabad, Gujarat 380052

Sl. No.	Clause No.	Clause Description	Pre-Bid queries/ Clarification	Response / Addendum / Corrigendum if any
1	Section III, 1.5(a)	<p>Bidder will need to submit nonrefundable RFP Document/Tender Fee of INR 2,360 (i.e. RFP fees of INR 2,000 plus 18% GST). The RFP Document Fees shall be submitted (i) in the form of a Demand Draft in favour of “Gujarat Mineral Development Corporation Limited” and payable at Ahmedabad along with the technical Bid as per marking and sealing section or (ii) by depositing the stated amount directly into GMDC bank account through NEFT/RTGS. In such a case, while submitting the online bid on npcocure, when Bidders are prompted to input the DD number, the Bidder may enter the NEFT/RTGS transaction number. Details for payment in favour of GMDC Limited through electronic mode is specified below:</p> <p>ICICI Bank, Ahmedabad Branch Account Number: 002405019379 IFSC code: ICIC0000024</p>	<p>We request you to confirm whether companies registered under MSME / Udyam Registration are exempted from submission of Tender Fee</p>	<p>Relaxation in terms of submission of EMD shall be given to the Bidder who is holding valid Certificate issued under the MSME Act, 2006 on the date of submission of RFP.</p>

Sl. No.	Clause No.	Clause Description	Pre-Bid queries/ Clarification	Response / Addendum / Corrigendum if any
2	Section III, 2.5	The bidder shall furnish, a separate Bid Security (also referred to as "Earnest Money Deposit" (EMD)/ Bid Security") for Captioned work as part of his Bid as per the given format. The Bid Security/EMD shall be sealed in a separate sealed envelope along with RFP Fees and super scribing "Earnest Money Deposit and RFP Fees ". An Earnest Money Deposit of amount INR 50,000 (INR Fifty Thousand) shall be provided in favour of " Gujarat Mineral Development Corporation Ltd ", in any one of the following forms/formats. The List of Approved Bank is provided in Annexure – 10 (except co-operative banks).	We request you to confirm whether companies registered under MSME/ Udyam Registration are exempted from submission of EMD/ Bid Security	Relaxation in terms of submission of EMD shall be given to the Bidder who is holding valid Certificate issued under the MSME Act, 2006 on the date of submission of RFP.
3	Section III, Clause 4.3 (a)	The documents of Technical Bid shall be submitted in hard copy (physical submission) as per the list of submittals provided in table hereinabove of this RFP and should comprise of all documents required to be submitted as per the said Annexures. All documents of the technical proposal/Bid shall be placed and sealed in an envelope	We understand that only 1 No. of Original Technical Bid to be submitted. Kindly confirm. Also kindly confirm whether EMD and Bid Fee to be submitted in the same sealed envelope or separate sealed envelope.	Only 1 No. of Original Technical Bid is to be submitted. EMD and Bid Fee to be submitted in separate sealed envelope.
4	General	Power of Attorney	Power of Attorney format is not found in the tender. Kindly confirm whether bidder shall submit his standard Power of Attorney in Rs. 100 stamp paper or any format shall be shared by tenderer	Bidder shall submit Power of Attorney as per format given in Annexure-12: Format of power of attorney for authorizing Bidder's Signatory on a Stamp Paper of value Rs. 300.
5	Section III, 5.2 Table 2	Technical cum Port planning expert • Master Marine (FG) having international license.	Adequacy of specific requirement of Master Marine (FG) international license is needless as the sought essential qualification of MBA with Bachelor's Degree in Civil Engineering / Mechanical Engineering / Transport Economics shall ensure skill set needed for the position; and moreover most of the similar experts in the industry perform the same scope of work without holding such license. Hence, requesting to remove the requirement of	As per RFP

Sl. No.	Clause No.	Clause Description	Pre-Bid queries/ Clarification	Response / Addendum / Corrigendum if any
			Master Marine (FG) having international license for the subject expert.	
6	Table-1, Page 23	Experience in Pre-Feasibility / Feasibility Study / TCFR of setting of Cargo Jetty/port/ bulk sea logistic for solid cargo or similar works**. Bidders are allowed to showcase the experience of International members firms. At least one assignment of preparing Pre-Feasibility / Feasibility Study / TCFR of setting up a cargo jetty/port / Bulk sea logistics for solid cargo is required in the last seven years out of four eligible assignments. The bidder must submit the copies of Work Order for the similar works** executed along with the copies of Completion Certificate.	Request you to consider the eligible assignment in the last 10years.	As per RFP
7	Table 2, Page 25	Minimum Qualification or Work Experience MBA (Finance) / CA/ CFA or equivalent Worked as a team leader in a similar field Should have at least 15 years' experience of working on consultancy assignments in infrastructure. He should have led the Consultancy team in Feasibility Study or preparation of Revenue Model and/or Project Structuring for at least 2 (two) Eligible Assignments.	We request to consider Team Leader with a technical background rather than a finance background	As per RFP
8	5.2. Technical Score Criteria	"Similar Work" means preparation of Pre-Feasibility / Feasibility Study / TCFR for detailed design / Engineering of marine and civil engineering works/Construction of Marine Structures, viz. Jetties / Berths / backwater storage/ and related onshore works	We are seeking a modification in the subject criteria for type of studies as Eligible assignments/Similar works to include Traffic Studies & Transaction Advisory. Our request entails a relaxation of the existing criteria to accommodate specific adjustments that we believe will enhance the feasibility and success of these projects. We request the clause may please be modified as **"Similar Work" means preparation of Pre-Feasibility / Feasibility Study / TCFR/Traffic Studies/Transaction Advisory for Engineering of marine and civil engineering works/Construction of Marine Structures, viz. Jetties / Berths / backwater storage/ and related onshore works	As per RFP

Sl. No.	Clause No.	Clause Description	Pre-Bid queries/ Clarification	Response / Addendum / Corrigendum if any
9	Section 5.1, Page 22	The Bidder must have an average annual revenue of Rs 10 crore (Rs Ten Crore) per annum, from management consulting business, for last Seven years (Excluding revenues from IT implementation, ERP, Audit, Taxation).	Request you to consider reducing the average annual revenue to Rs.9.5 crore (considering the market slump during covid period) Kindly confirm whether audited balance sheet submission shall stand sufficient as proof.	As per RFP Audited balance sheet submission shall stand as sufficient proof
10	Section IV, 1 (e)	Payment Schedule: 1 On Submission of Draft Report as per the scope of the work and deliverables - 60% of total contract value 2 On submission of Final Report acceptable to GMDC as per the scope of the work and deliverables - Remaining 40% of the contract value	Since most of the work to be executed by the consultant are prior or during submission related to the Draft Report, hence we request you to modify the payment schedule as follows: 1 On issuance of LoA - 20% of the total contract value 2 On submission of Inception Report containing overview of data collected and its review - 20% of the total contract value 3 On Submission of Draft Report as per the scope of the work and deliverables - 30% of total contract value 4 On submission of Final Report acceptable to GMDC as per the scope of the work and deliverables - Remaining 30% of the contract value	As per RFP
11	Section IV Consulting Fees and Payment Terms Cl.1, Page 37	e. Payment Schedule	We request to revise with the following payment terms: 1. 30% of the fee after Acceptance of Inception report submitted by successful consultant. 2. 60% of the fee after Submission of Draft Report 3. 10% after approval of Final Report	As per RFP

Sl. No.	Clause No.	Clause Description	Pre-Bid queries/ Clarification	Response / Addendum / Corrigendum if any
12	Section-IV - Consulting Fee and Payment Terms	Payment Schedule on completion at different stages	<p>We request the modification of payment criteria as indicated below for enabling better cash flow in the project.</p> <p>Submission of Inception report: 20% of total contract value On Submission of Draft Report as per the scope of the work and deliverables 40% of total contract value On submission of Final Report acceptable to GMDC as per the scope of the work and deliverables: Remaining 40% of the contract value</p>	As per RFP
13	Section- 1.6, Page 15	Last Date and Time of Submission of Technical Bid in Hard Copy 15/02/2024 up to 15:00 Hrs	We request you to provide 4 weeks' time extension upon receipt of pre-bid queries response for submission of bid.	As per RFP
14	Online Submission of Price Bid	The Price Bid is to be submitted online only at designated place on https://gmdctender.nprocure.com 05/02/2024 up-to 17:00 hrs and (i) any submission of offline price bid (i.e. physical submission) or (ii) submission of price bid along with technical bid will lead to disqualification.	We request authority to kindly provide an extension of 2 weeks for bid submission for subject assignment.	As per RFP
15	Section II, (3)	<p>Deliverables:</p> <p>In pursuance of this SOW/TOR, the Consultant shall undertake/deliver the following deliverables (the "Deliverables") during the course of this Consultancy. Each deliverable shall include an executive summary, analysis, assumptions, results of computations, tables, charts, recommendations, and such other contents that generally comprise deliverables for similar consultancy work by way of best practices. 05 hard copies and soft copy of all the Draft and Final Reports shall be submitted to the Authority.</p>	The "Deliverables" mentioned in the subject clause is not specified, requesting to provide the same.	As per RFP
16	Section III, 1.6 (3)	The Price Bid is to be submitted online only at designated place on https://gmdctender.nprocure.com 05/02/2024 up-to 17:00 hrs and (i) any submission of offline price bid (i.e. physical submission) or (ii) submission of price bid along with technical bid will lead to disqualification.Technical Bid is not to be submitted online, but should be submitted in physical offline mode after the submission of the Price Bid at the designated address by the deadline mentioned.	To ensure better transparency in the bidding process, requesting for online submission of the Technical Bids.	As per RFP

Sl. No.	Clause No.	Clause Description	Pre-Bid queries/ Clarification	Response / Addendum / Corrigendum if any
17	Section III, 3.2 (a)	Bidders requiring any clarification on the RFP document may notify GMDC in writing through email at the address provided in clause 1.6 of section III. They should send in their queries on or before the date mentioned in clause 1.6 of section III in order to enable Authority to have adequate notice of the said queries. GMDC shall Endeavour to respond to the queries at short span of time prior to Bid Due Date. GMDC is not bound to take cognizance of any queries.	In addition to submission of queries, we request the GMDC to conduct a pre-bid meeting (physical and/or online) for obtaining clear clarifications and understanding on the assignment.	As per RFP
18	Section III, 5.1 (c)	Consortium/Joint venture is not permitted to participate in bidding process.	Since the subject assignment involves scope of both technical evaluation of the sites and assessment of financial viability for selection of best location, we request to consider consortium / joint venture participation which can be restricted to a consortium / joint venture of not more than 2 members.	As per RFP
19	Cl. 1.6. Schedule of Bidding, Page 15	3. Online Submission of Price Bid A copy of instruments or information pertaining to it may be required to be submitted online at the time of submission of Price bid	We understand that the copy of instruments/ information is the scanned copy of "Bid Security Amount (EMD) proof and Bid Fee" along with Price submission online. Kindly confirm.	As per RFP
20	2. SCOPE OF WORK (SOW) / TERMS OF REFERENCE (TOR), Page 9	2.1. Data Collection and Review	While consultant will gather secondary data and information from available public sources, we request GMDC to provide available data / info/ reports to successful bidder at no cost in soft copy formats.	As per RFP
21	General	Pre bid meeting date	Kindly confirm the pre bid meeting date and time.	As per RFP
22	General	Limited Liability clause	New clauses to be added	As per RFP
23	General	Anti -Bribery and Corruption	New clauses to be added	As per RFP
24	General	Economic and Trade Sanctions:	New clauses to be added	As per RFP
25	General	Non-Exclusivity:	New clauses to be added	As per RFP
26	General	Non-Conformity	New clauses to be added	As per RFP

CORRIGENDUM DOCUMENT

Sl No.	Clause No.	Clause Description	Corrigendum/ Addendum
1	Section III, 1.5(a)	<p>Bidder will need to submit nonrefundable RFP Document/Tender Fee of INR 2,360 (i.e. RFP fees of INR 2,000 plus 18% GST). The RFP Document Fees shall be submitted (i) in the form of a Demand Draft in favour of “Gujarat Mineral Development Corporation Limited” and payable at Ahmedabad along with the technical Bid as per marking and sealing section or (ii) by depositing the stated amount directly into GMDC bank account through NEFT/RTGS. In such a case, while submitting the online bid on npcocure, when Bidders are prompted to input the DD number, the Bidder may enter the NEFT/RTGS transaction number. Details for payment in favour of GMDC Limited through electronic mode is specified below:</p> <p>ICICI Bank, Ahmedabad Branch Account Number: 002405019379 IFSC code: ICIC0000024</p>	<p>Revised Clause 1.5 (a), Section III</p> <p>Bidder will need to submit nonrefundable RFP Document/Tender Fee of INR 2,360 (i.e. RFP fees of INR 2,000 plus 18% GST). The RFP Document Fees shall be submitted (i) in the form of a Demand Draft in favour of “Gujarat Mineral Development Corporation Limited” and payable at Ahmedabad along with the technical Bid as per marking and sealing section or (ii) by depositing the stated amount directly into GMDC bank account through NEFT/RTGS. In such a case, while submitting the online bid on npcocure, when Bidders are prompted to input the DD number, the Bidder may enter the NEFT/RTGS transaction number. Details for payment in favour of GMDC Limited through electronic mode is specified below:</p> <p>ICICI Bank, Ahmedabad Branch Account Number: 002405019379 IFSC code: ICIC0000024</p> <p>Relaxation in terms of submission of EMD shall be given to the Bidder who is holding valid Certificate issued under the MSME Act, 2006 on the date of submission of RFP.</p>
2	Section III, 2.5	<p>The bidder shall furnish, a separate Bid Security (also referred to as "Earnest Money Deposit" (EMD)/ Bid Security") for Captioned work as part of his Bid as per the given format. The Bid Security/EMD shall be sealed in a separate sealed envelope along with RFP Fees and super scribing "Earnest Money Deposit and RFP Fees ". An Earnest Money Deposit of amount INR 50,000 (INR Fifty Thousand) shall be provided in favour of “Gujarat Mineral Development Corporation Ltd” , in any one of the following forms/formats. The List of Approved Bank is provided in Annexure – 10 (except co-operative banks).</p>	<p>Revised Clause 2.5, Section III</p> <p>The bidder shall furnish, a separate Bid Security (also referred to as "Earnest Money Deposit" (EMD)/ Bid Security") for Captioned work as part of his Bid as per the given format. The Bid Security/EMD shall be sealed in a separate sealed envelope along with RFP Fees and super scribing "Earnest Money Deposit and RFP Fees ". An Earnest Money Deposit of amount INR 50,000 (INR Fifty Thousand) shall be provided in favour of “Gujarat Mineral Development Corporation Ltd” , in any</p>

Sl No.	Clause No.	Clause Description	Corrigendum/ Addendum																		
			<p>one of the following forms/formats. The List of Approved Bank is provided in Annexure – 10 (except co-operative banks).</p> <p>Relaxation in terms of submission of EMD shall be given to the Bidder who is holding valid Certificate issued under the MSME Act, 2006 on the date of submission of RFP.</p>																		
3	Section III, Clause 4.3 (a)	<p>The Technical Bid shall be submitted in Hard copy. The documents and format to be submitted for Technical Bid shall be as follows</p> <table border="1" data-bbox="349 533 909 1415"> <thead> <tr> <th data-bbox="349 533 416 596">Sr. No</th> <th data-bbox="416 533 564 596">Annexure No.</th> <th data-bbox="564 533 909 596">Particulars</th> </tr> </thead> <tbody> <tr> <td data-bbox="349 596 416 699">1</td> <td data-bbox="416 596 564 699">1</td> <td data-bbox="564 596 909 699">Letter of Bid Submissions signed by authorized signatory of Bidder</td> </tr> <tr> <td data-bbox="349 699 416 1415">2</td> <td data-bbox="416 699 564 1415">2</td> <td data-bbox="564 699 909 1415"> Bidder's Organization and Experience. <ul style="list-style-type: none"> • Certificate of registration in India along with RBI approval certificate, GSTIN certificate, PAN details OR Partnership deed, GSTIN registration, PAN details OR Incorporation certificate, MOA, AOA, GSTIN Registration, PAN details as may be applicable • Documentary evidences for work experience of similar nature from the client such relevant portion of Work Order/contract/Client completion certificate </td> </tr> </tbody> </table>	Sr. No	Annexure No.	Particulars	1	1	Letter of Bid Submissions signed by authorized signatory of Bidder	2	2	Bidder's Organization and Experience. <ul style="list-style-type: none"> • Certificate of registration in India along with RBI approval certificate, GSTIN certificate, PAN details OR Partnership deed, GSTIN registration, PAN details OR Incorporation certificate, MOA, AOA, GSTIN Registration, PAN details as may be applicable • Documentary evidences for work experience of similar nature from the client such relevant portion of Work Order/contract/Client completion certificate 	<p>Section III, Clause 4.3 (a) Revision</p> <p>The Technical Bid shall be submitted in Hard copy. The documents and format to be submitted for Technical Bid shall be as follows</p> <table border="1" data-bbox="1312 596 1872 1415"> <thead> <tr> <th data-bbox="1312 596 1379 660">Sr. No</th> <th data-bbox="1379 596 1527 660">Annexure No.</th> <th data-bbox="1527 596 1872 660">Particulars</th> </tr> </thead> <tbody> <tr> <td data-bbox="1312 660 1379 762">1</td> <td data-bbox="1379 660 1527 762">1</td> <td data-bbox="1527 660 1872 762">Letter of Bid Submissions signed by authorized signatory of Bidder</td> </tr> <tr> <td data-bbox="1312 762 1379 1415">2</td> <td data-bbox="1379 762 1527 1415">2</td> <td data-bbox="1527 762 1872 1415"> Bidder's Organization and Experience. <ul style="list-style-type: none"> • Certificate of registration in India along with RBI approval certificate, GSTIN certificate, PAN details OR Partnership deed, GSTIN registration, PAN details OR Incorporation certificate, MOA, AOA, GSTIN Registration, PAN details as may be applicable • Documentary evidences for work experience of similar nature from the client such relevant portion of Work </td> </tr> </tbody> </table>	Sr. No	Annexure No.	Particulars	1	1	Letter of Bid Submissions signed by authorized signatory of Bidder	2	2	Bidder's Organization and Experience. <ul style="list-style-type: none"> • Certificate of registration in India along with RBI approval certificate, GSTIN certificate, PAN details OR Partnership deed, GSTIN registration, PAN details OR Incorporation certificate, MOA, AOA, GSTIN Registration, PAN details as may be applicable • Documentary evidences for work experience of similar nature from the client such relevant portion of Work
Sr. No	Annexure No.	Particulars																			
1	1	Letter of Bid Submissions signed by authorized signatory of Bidder																			
2	2	Bidder's Organization and Experience. <ul style="list-style-type: none"> • Certificate of registration in India along with RBI approval certificate, GSTIN certificate, PAN details OR Partnership deed, GSTIN registration, PAN details OR Incorporation certificate, MOA, AOA, GSTIN Registration, PAN details as may be applicable • Documentary evidences for work experience of similar nature from the client such relevant portion of Work Order/contract/Client completion certificate 																			
Sr. No	Annexure No.	Particulars																			
1	1	Letter of Bid Submissions signed by authorized signatory of Bidder																			
2	2	Bidder's Organization and Experience. <ul style="list-style-type: none"> • Certificate of registration in India along with RBI approval certificate, GSTIN certificate, PAN details OR Partnership deed, GSTIN registration, PAN details OR Incorporation certificate, MOA, AOA, GSTIN Registration, PAN details as may be applicable • Documentary evidences for work experience of similar nature from the client such relevant portion of Work 																			

SI No.	Clause No.	Clause Description		Corrigendum/ Addendum	
					Order/contract/Client completion certificate to be submitted. For confidential engagements, bidder may submit sanitized details supported by CA certificate/self-certification from the Managing Director of bidder's Indian entity to ascertain authenticity.
		3	3		
				3	3
		4	4		
		5	5		
		6	6		
		7	11		
		8		7	11
				8	12
				9	
					Original RFP documents issued along with updated addendums /amendments thereto, duly signed by the Bidder through its authorized signatory on all pages.
		The documents of Technical Bid shall be submitted in hard copy (physical submission) as per the list of submittals provided in table hereinabove of this RFP and should			

Sl No.	Clause No.	Clause Description	Corrigendum/ Addendum
		<p>comprise of all documents required to be submitted as per the said Annexures. All documents of the technical proposal/Bid shall be placed and sealed in an envelope on which the following shall be super scribed: <i>“RFP for Selection of Consultant for Preparation of Pre-Feasibility study Report for identifying and studying potential locations to set up Cargo Jetty in Kutch, Gujarat, India”</i> Addressed to:</p> <p>Senior General Manager (Tech I) Gujarat Mineral Development Corporation (GMDC) Email: tech@gmdcltd.com Address: Khanij Bhavan, 132 ft Ring road, Gujarat University Ground, Vastrapur, Ahmedabad</p>	<p>The documents of Technical Bid shall be submitted in hard copy (physical submission) as per the list of submittals provided in table hereinabove of this RFP and should comprise of all documents required to be submitted as per the said Annexures.</p> <p>Only 1 No. of Original Technical Bid is to be submitted.</p> <p>EMD and Bid Fee to be submitted in separate sealed envelope.</p> <p>All documents of the technical proposal/Bid shall be placed and sealed in an envelope on which the following shall be super scribed: <i>“RFP for Selection of Consultant for Preparation of Pre-Feasibility study Report for identifying and studying potential locations to set up Cargo Jetty in Kutch, Gujarat, India”</i> Addressed to:</p> <p>Senior General Manager (Tech I) Gujarat Mineral Development Corporation (GMDC) Email: tech@gmdcltd.com Address: Khanij Bhavan, 132 ft Ring road, Gujarat University Ground, Vastrapur, Ahmedabad</p>



Annexure 12: Format of power of attorney for authorizing Bidder’s Signatory

(On a Stamp Paper of Value Rs. 300)

KNOW ALL MEN by these presents that we, [name of the firm], a FIRM incorporated under the _____ and having its Registered Office/ office at ... [Address of the Company firm] (Hereinafter referred to as “Company/firm”):

WHEREAS in response to the RFP for_____ [Name of the Assignment] (“Project”), the Company/ firm is submitting Bid for the project and GMDC and is desirous of appointing an attorney for the purpose thereof.

WHEREAS the Company deems it expedient to appoint or authorize Mr___ son of __ resident of _____, holding the post of _____ as the authorized signatory of the company/ firm in connection with the request for proposal titled (Name of the RFP) RFP Number: _____ dated _____, issued by the (Name of the other party) (the “RFP”) and to execute and deliver for and on behalf of the Company the RFP documents and to comply with any other requirements connected to or arising from the RFP documents and/or from the RFP process for the firm/company in its name and on its behalf, that is to say:

To act as the Company’s/firm’s official representative for submitting the Bid comprising Technical Bid and Price Bid for the said project and other relevant documents in connection therewith;

To sign all the necessary documents, papers, testimonials, applications, representations and correspondence necessary and proper for the purpose aforesaid RFP;

To RFP documents, receive and make inquiries, make the necessary corrections and clarifications to the Proposal and other documents, as may be necessary;

To do all such acts, deeds and things in the name and on behalf of the Company as necessary for the compliance of the requirements with any other requirements connected to or arising from the RFP documents and/or from the RFP process.

<p>The common seal of [name of the company/firm] was here unto affixed pursuant to a resolution passed at the meeting of Committee of Directors held on --- Day of -----, 20__ in the presence of [name & designation of the person] and countersigned by [name & designation of the person] of the Company/firm of [name of the company]</p>	<p>_____</p> <p>[name & designation of the person]</p> <p>_____</p> <p>[name & designation of the person]</p>
---	---