

CORRIGENDUM POST PER-BID MEETING HELD ON OCTOBER 3, 2022

TENDER NO. GMDC-GVT/CSR/3/22-23 FOR ENGAGEMENT OF CONSULTANT AS MANAGEMENT CONSULTANT CUM TRANSACTION ADVISOR (MCTA) FOR GMDC AND GMDC-GVT

S. No.	Page no. & Section of RFP	Query	Response from GMDC-GVT (Remarks)
1.	Page – 2, Details about tender – Contract period – 12 months from the date of signing of Agreement	<p>We understand that the bid transaction will be of 12 months and post bid transaction the consultant will support for another 12 months. In total it would be 24 months. Please confirm.</p> <p>Furthermore, we understand that the deployment of a fulltime project manager will be for post transaction support for a period of 12 months after signing of the agreement with the selected agency. Please confirm</p>	<ul style="list-style-type: none"> • Transaction Advisory for not more than 4 months; • Management Consultant for 12 Months after selection of Agencies. • Total 16 Months.
2.	Page – 13, 4. Exclusion from current Scope of Work - Preparation of drawings, layout plans, Feasibility Report and Expected Bid Price calculations	<p>We understand that technical and feasibility studies will not be part of the scope since it has already been done. Please confirm.</p> <p>In case, it's not undertaken, it's imperative to undertake feasibility studies and this will require additional resources.</p> <p>If technical and financial feasibility have been done, we understand that the Consultant will be provided all the technical and financial feasibility results and reports. Project structuring and bid documentation will be done based on these reports and data provided by GMDC-GVT. Please confirm</p>	Please refer to Page Number 12 (Point H), Page 14 (Point H) of the RFP.
3.	Page – 26, 3.6. 1 Firm's experience	<ul style="list-style-type: none"> • As a consultant, we have worked on multiple International projects in addition to projects executed in India. Hence, we request you to please allow international projects to be submitted as part of experience. Typically, most of the government clients do not provide completion certificates for the assignments and the signed concession agreement is a confidential document for the specific client and the consultant is not supposed to share the specific documents with any third party. Hence, we request you to consider the following also as supporting document for 	<p>In addition to what is stated in tender, following would be considered:</p> <ul style="list-style-type: none"> • E-mail communication from client communicating the completion of the project or; • Any article published in the public domain regarding signing of concession agreement for the project; • Ongoing Projects.

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		<p>completion of the project along with the work order issued by client:</p> <ul style="list-style-type: none"> ○ E-mail communication from client communicating the completion of the project or ○ Any article published in the public domain regarding signing of concession agreement for the project ○ Notification issued in respect of RFP publication of the particular projects <ul style="list-style-type: none"> • We request you to please consider ongoing • projects in addition to the completed projects for evaluation 	
4	Page – 18 – Clause 8.7	We understand that this pertains only for the community based economic empowerment program. Please confirm.	Yes, pertains to Economic Empowerment Programs
5	Page – 18 – Clause 8.8.	We understand that this will be post signing of agreement with the selected agency. Could you please clarify what will be the duration of such support from the date of signing of the agreement with the selected agency?	Yes, work with the agency for the Community Program would be post signing of the agreement through Management Consultant initially for 12 months and extendable thereafter.
6	Page – 18, Clause 8 – Key Deliverables	<p>The scope of work entails developing a detailed Theory of Change and monitoring & evaluation framework and suggesting key indicators that could help review the program progress at a higher level for community-based programs.</p> <p>Hence, this requires sector specific experts. We request you to please add the following offline Experts to the team requirement</p> <ul style="list-style-type: none"> • Gender Expert (Offsite); • Livelihood Expert (Offsite); and • Monitoring & Evaluation Expert (Offsite) • Education Expert (Offsite) 	The team composition does not change. Any specific expert services may be built up in the existing team and the cost, accordingly, shall be inclusive in the Bid Cost.

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7	Page 27, 2 Team Experience	Keeping in view of requirement of in-depth understanding of Education sector to work on the scope of Set up an CBSE affiliated English Medium School, we request you to please include a requirement of Domain expert with comprehensive experience of K-12 education to the team requirement	The team composition does not change. Any specific expert services may be built up in the existing team and the cost, accordingly, shall be inclusive in the Bid Cost.
8	Page – 15 – Clause -5.1	<p>The RFP mentions that the current facility is in 17000 sq.ft. area with 22 rooms. We request you to please provide the details of the existing hospital with respect to bed strength, specialties provided, etc. A multi- specialty hospital with only 20-25 beds including ICU facility seems not feasible. We request you to kindly look into this.</p> <p>Please clarify what will be the arrangement done for the existing staff in the hospital after selection of the private partner?</p>	GMDC Management will take suitable decision in due course of time.
9	Page – 18 – Clause - 8.9.	<p>Based on our experience, we understand that the impact assessment for the health facility and school set up can be done after 3-5 years of operations post selection of the agency.</p> <p>Hence, it will not be pertinent to conduct impact assessment right after the close of transaction. We request you to please remove this clause.</p>	<p>Please read as follows: Assessment of SoPs of School set up, Health care facilities and Community based women empowerment and institution development program under implementation in Lakhpat block of Kutch district and suggesting required course corrections, if any. This would be after association of Management Consultant.</p>
10	Page – 18 – Clause -8.8	<p>Please clarify what will be the duration for the support after signing of the agreement with the selected partner.</p> <p>Please provide the details of the resources who will be involved during this period.</p>	Initially one year from signing of the agreement after the transaction Advisory task is completed. The GVT Team would remain engaged with the task.
11	Page – 13 – Clause 4: Scope of work for setting up school	<p>It's mentioned that the existing school has classes from LKG to 4th standard with existing staff deployed in the school.</p> <p>The RFP mentions that the selected partner will be responsible for imparting education along with upgradation of infrastructure and other services.</p>	GMDC Management will take suitable decision in due course of time.

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		In this case, what will be the arrangement done for the existing staff in the school after the partner is selected?	
12	Section 4: Scope of work for consultants for setting up the school (page no. 13, sub-section 4.2.A.) and Section 5: Scope of work for consultants for setting up the multi-specialty hospital (page no. 15, sub-section 5.2.A)	<p>The scope pertaining to the site assessment highlights the preparation of the diagnostic study report for setting up the school as well as multi-specialty hospital.</p> <p>We request the authority to kindly clarify more on the scope and expectations from the engaged consulting agency on preparing the diagnostic study report. This will help us to prepare the efforts estimate and financials suitably.</p>	<p>Assessment of Potential Students and Patients vis a vis existing Education and Health Infrastructure within the three GMDC Project locations in the vicinity of 50-60 kms.</p> <p>Similarly, assessment of Women Economic Empowerment status, existing programs and income generation models in lakhpat & Abdasa.</p>
13	Section 6: Scope of work for consultants for community based economic empowerment program and women's institutions (page no. 17, sub-section 6.2.A)	The selected agency intends to collect this information from Lakhpat and surrounding Abdasa block through the secondary (desk-based) research. We request the authority to please confirm our understanding.	Please Refer 6.2 (A) of scope of work of the RFP. It also entails rapid field assessment.
14	Section 7: Development of MIS and subsequent monitoring of the posttransaction stages of the projects under the scope of the RFP (page no. 18, sub-section 7)	As a part of the scope of work, is the engaged agency required to develop the MIS as a part of subsequent monitoring of the projects? Or. We request the authority to kindly confirm.	Yes, the role of engaged agency is limited to the development of the monitoring and evaluation framework only for each of the programs and suggest key indicators as a part of framework only.
15	Section 8: The key deliverables (page no. 18, sub-section 8.8)	<p>We understand that this deliverable is related to the women empowerment programs only which is envisaged as a part of this RFP.</p> <p>We request the authority to confirm our understanding.</p>	Yes

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16	Section 8: The key deliverables (page no. 18, sub-section 8.9)	Is the engaged agency expected to review the SOPs developed by the selected implementing partners for all such initiatives? We request the authority to clarify more on this deliverable.	Assessment of SoPs of School set up, Health care facilities and Community based women empowerment and institution development program under implementation in Lakhpat block of Kutch district and suggesting required course corrections, if any.
17	Page – 2, Details about tender –	As there's requirement of various documents to be arranged which will require time, we request you to please extend the proposal submission deadline by at least three weeks.	Please note the date of submission would prevail as mentioned in the tender document.
18	Page No.19 Clause 9.6 Consultants Responsibility	Handholding of the partner for all the project?	<p>The key role for management Consultant would be designing of projects, developing theory of change, developing result & M&E framework and execution of projects for women empowerment & Institution building program.</p> <p>For School set up & Health care facilities, it is expected to monitor SoPs as per the Project Report submitted by TA.</p>
19	General Query During the Pre-Bid Meeting	Where will be consultant stationed?	<p>Consultant would be stationed at GMDC, Ahmedabad with frequent visit to site location. (At least one week in a Month)</p> <p>Also Please refer to page 18 (Point 7) of the RFP.</p>
20	Page 30 Clause 8.2 Payment Terms	We suggest the Authority to kindly consider below mentioned payment for each transaction under the assignment. a. 10% for preliminary report b. 30% for submission of draft RFP c. 20% upon finalization of RFP d. 40% for appointment of Agency for execution.	This will be decided upon finalization of Agency.

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21	Page 15 5.2	Current facility on hospital Refurbishing or developing new facilities?	GMDC Management will take the suitable decision after finalization of Implementing Agency.
22	General Query During the Pre-Bid Meeting	Who will bear the cost of CAPEX for School and hospital?	All the investment will be made by GMDC. Implementing agency shall be selected based on the RFP prepared by transaction advisor. Transaction Advisor may propose various models on which facilities shall work.
23	Page: 20 Section:3 (Pre-Qualifying Criteria 2 Technical Capability)	We request you to kindly amend the criteria as below. The bidder should have an average turnover of INR 100 Crore for the past 3 Financial years (FY 2021-22, FY 2020-21, FY 2019- 20). Also, request you to accept the provisional financial statements for FY 2021-22 since the audit is under process.	This clause will prevail as per the RFP.
24	Page:30 Section 4 (Instruction to bidders) 10. Penalties for Non-Performance	10.3 In case of non-availability of any on-site resource for days than pre-approved leaves, a penalty proportionates to 10% of the fixed monthly fee shall be deducted for the proportionate absent days in the month for such resource. Agency requested to omit this criterion	In view of strict timeline, this clause will prevail as per the RFP.
25	Page:30 Section 4 (Instruction to bidders) 10. Penalties for Non-Performance	10.4 In case of replacement of any resource more than once in a year, a penalty of 5% of monthly retainership fee shall be imposed unless waived off by GMDC-GVT Agency requested to omit this criterion	In order to have continuity of Project Management Consultants, we may retain this clause.

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26	Page:30 Section 4 (Instruction to bidders) 10. Penalties for Non-Performance	10.5 In case of delay in completion of services, a penalty equal to 0.05% of the contract price per day subject to a maximum 5% of the contract value will be imposed and shall be recovered from payments due	In view of strict timeline, we retain this clause.
27	Page No: 13 Clause 4.1 (Scope of Work)	We request the Authority to kindly clarify the type funding mechanism envisaged for this track of the project. Does Authority envisage Viability Gap funding, EPC model or any other financial arrangement.	Please refer to Page Number 14 Point H(4.2(H)), Page 16 Point H(5.2(H)) of the RFP.
28	Page No: 13 Clause 4.2(H) (Scope of Work)	<p>As per clause 4.2 (H) "The MCTA will carry out a study for analysis of operational revenue and build up cost estimates for investments to be undertaken by GMDC for the development of the school in terms of capital and operating costs after examining the existing facilities."</p> <p>As per Clause 4.2-Note "School block cost estimates, type, nature and size of school layouts, equipment, furniture, facilities. This will be provided by GMDC Gramya Vikas Trust or its technical experts."</p> <p>We request the Authority to kindly clarify if the Authority is expecting the MCTA to support in hiring a separate PMC/ technical expert for requirement and during the period for on ground activities like bill certification, Site supervision and other technical/engineering advise.</p>	No. It is not expected from Transaction Advisor
29	Page No: 15 Clause 5.2 (B)	We request the Authority to kindly clarify if there is a requirement to carry out disease burden analysis as a part of strategy for establishing a dedicated facility service.	Consultant to provide project reports through Primary and Secondary Research.

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30	Page No: 17 Clause 6	<p>As per Clause 6.1 “it is necessary to conduct Economic Empowerment Program through setting up Self Help Group structured programs”.</p> <p>We understand that the MCTA under this clause needs to prepare a roadmap for structured programs, kindly clarify our understanding and further scope envisaged for MCTA as a part of this trench of study.</p>	MCTA shall suggest the program and shall provide the Models for Women Economic Empowerment and Institution Building . The roadmap and scope envisaged after implementing agency is selected
31	Page No: 27 Clause 3.6 (2)	Considering the Scope of work envisaged for various works, we request the Authority to kindly include an additional full-time resource instead of only one at the moment.	We don't envisage such requirements currently.
32	Page No: 29 Clause 4	Considering the requirement of project is specialized in nature, we request the Authority to kindly modify the QCBS criteria to 80 (technical): 20 (Financial).	The QCBS criteria is decided at 70:30.
33	General Query During the Pre-Bid Meeting	Will the design for the facilities be made by separate agency?	GMDC Management will take suitable decision in due course of time.
34	General Query During the Pre-Bid Meeting	Detailed theory of change and ME framework for program monitoring. This requires resources. If core members can be added in the team?	<p>The team composition does not change. Any specific expert services may be built up in the existing team and the cost, accordingly, shall be inclusive in the Bid Cost.</p> <p>The Management Consultant under the direction of Senior Consultant should be able to do this.</p>
35	General Query During the Pre-Bid Meeting	Are there any Technical and feasibility study conducted by GMDC?	It is not required for School set up and Health care facility. GMDC has ample information from local sources hence, diagnostic study would be required.

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36	General Query During the Pre-Bid Meeting	Are there any details of current facilities? It will be difficult to operate 20-25 beds multispecialty hospital with ICU setup.	Please Refer Page 15 Point 5.2 (A), (B) of the RFP.
37	General Query During the Pre-Bid Meeting	As selected implementing agency will provide the teaching services, What about the existing staff of GMDC?	GMDC Management will take suitable decisions in due course of time.

Point of Contact at GMDC-GVT, Ahmedabad and GMDC Project Location:

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