

## Outcome of Pre Bid Meeting for RFP of Videoconferencing System

Tender for Videoconferencing System at Gujarat Mineral Development Corporation on CAPEX or OPEX Model

### e-TENDER NO. GMDC/RFP/IT/ VC/15-16

#### **A. Technical Specifications**

1. Read annexure "A" 1.1 as

10 FHD 1080p30 port MCU. MCU Must is a true MCU to create multiple conference Rooms. The backup of MCU ports must be possible on a generic hardware. These 10 ports are flexible to connect any location at anytime and not limited to only particular location. MCU is future scalable up to **20** FHD 1080p30 MCU VC Call in.

2. Read annexure "A" 1.6 as

MCU appliance should have either inbuilt video recording capability or offer external Video Recording Solution with the capacity to Record Concurrent **3 or more session's** full HD 1080p30 Seccessions right from Day 1. MCU capability port will not be reduced due to recording.

3. Read annexure "A" 1.7 as

Solution should have capability to share Data in Multipoint to Multipoint conference through MCU (**Presentation sharing, Application / desktop sharing, Video Sharing** at low bandwidth 128kbps)

4. Read annexure "A" 1.11 as

MCU should support continues presence layout showing 16 or more participants simultaneous on the screen.

5. Read annexure "A" 1.13 as

System should support authentication for secured access to as conference.

6. Specifications of High End Camera

1	Video Codec	System should support the following video standards H.263, H.264.
2	Video Format	System should support Resolution up to 720P @30fps
3	Aspect Ratio	System should support 4:3 and 16:9 aspect ratio
4	Network support	System should support RJ-45 port for IP network.
5	Sensor	The system camera sensor should be 1/3" Color CMOS.
6	Gain Controller	The system camera Lens should have an Auto Gain
7	Iris	The system camera should have an Auto/Manual Iris
8	Optical Zoom	The system camera should have a 10 X or more Optical Zoom.
9	Video Output	The system camera should have a standard Video Output either through USB or through HDMI, DVI.
10	Pan Range	The camera should have a Pan Rotation Angle of 320 degrees or better
11	Tilt Range	The camera should have a Tilt Rotation Angle of 70 degrees or better.
12	Presets	The system camera should have at least 10 Position Presets
13	Included Accessories	The camera should be supplied with IR remote control as an included accessory and 10 metres USB cable

**B. Eligibility of Bidder**

Read clause 10.2 as

The Bidder must have executed minimum five orders for installation and commissioning of Multi Point at least **3 or more points each order** Videoconferencing during the any of last 3 financial years, i.e. 2012-2013, 2013-2014, 2014-2015.

*Satisfactory certificate / completion certificate from customers must be submitted*

### **C. Scope of Work**

Add clause 12.7

Bidders / OEM shall provide 24 X 7 Support during the contract period.

### **D. Installation and Commissioning Period**

Successful bidder has to Supply and installation of all client and VC Server within **8 Weeks** from the date intimated by GMDC.

### **E. Payment Terms**

#### **For CAPEX Model**

1. 50 % of total cost without support cost (excluding taxes) plus taxes as per prevailing rate will be made after successfully supply of items.
2. 50 % of total cost without support cost (excluding taxes) plus taxes as per prevailing rate will be made after successfully installation and testing of systems.
3. Onsite support and maintenance charges plus taxes as per prevailing rate will be made at the end of each quarter.

#### **For OPEX Model**

Opex Charges with Support and maintenance Charges plus taxes as per prevailing rate will be made at the end of each quarter on quarterly basis.

#### **For Camera, Microphone, Speakers etc.**

1. 50 % of total cost without support cost (excluding taxes) plus taxes as per prevailing rate will be made after successfully supply of items.
2. 50% of total cost without support cost (excluding taxes) plus taxes as per prevailing rate will be made after successfully installation and testing of systems.
3. Onsite support and maintenance charges plus taxes as per prevailing rate will be made at the end of each quarter after one year warranty period.

**F. Commercial Bid Format**

Revised Commercial Bid format are as

*The cost of onsite support for CAPEX will not be less than 25 percentage of supply and installation cost.*

**For CAPEX**

Description	Qty	Rate per license	Total Cost Inclusive Of All Taxes Except Service Tax
Video Conferencing System (Hardware / Software Based.)	10 License		
5 Years on site support and maintenance Charge	10 License		

**For OPEX**

Description	Qty	5 years Rate per license	Total Cost Inclusive Of All Taxes Except Service Tax
Video Conferencing System	10 License		
5 Years Support and maintenance Charges	10 License		

**For Both CAPEX and OPEX**

*The cost of support and maintenance charges will not be less than 15 percentages of supply and installation cost.*

Description	Qty	Rate per Unit	Total Cost Inclusive Of All Taxes Except Service Tax
High End Camera with one year warranty.	1		
Wireless Microphone cum Speaker with one year warranty.	1		
Low End Camera with one year warranty.	11		
Wired Microphone cum Speaker with one year warranty.	11		
Onsite Support and maintenance Charges for all cameras and microphone cum speakers for four years after warranty period.	1		
<b>Total Cost (In Rs)</b>			

*Service Tax will be Paid/Adjust/Reimbursed to the party as per prevailing rates and rules as per Service Tax Act to the extend directly related to the service rendered by the party under the said contract subject to production of documentary proof and party will mentioned the service tax amount separately in the invoice/bill after considering abatement if any.*